

BUYER'S GUIDE

Making sure buyers have representation in this big decision.

For most people buying a home is one of the largest investments they will ever make. Though this process can be exciting, it also can be stressful. This is why you should consider enlisting the help of a Realtor you know and trust to look out for your best interest. The best news is generally this is a FREE* service for buyers. Here is what you can expect when buying a home:

- Find a Realtor. Your Realtor can show you any home listed on the market regardless of the listing agent. By choosing only one agent it helps them to better represent you.
- Get pre-approved for a loan. This will help you to stay on budget and show sellers you are a serious buyer.
- Set goals, start educating yourself on the market and what your budget can get you. Start making plans to achieve these goals.
- Attend open houses, this will help you to realize what you want and need in a home. If you have a Realtor just let the Realtor at the open house know you already have an agent.
- Your Realtor can schedule a private showing on any properties that fit your criteria. By letting your agent know what you are looking for they can help to find you the perfect home.
- When you find "the one" your Realtor will help you to make an offer and make sure you understand the purchase contract. Your agent will be in contact with you through all negotiations working on your behalf to get the best deal.
- Once you have an accepted contract you will need to secure your financing at your financial institution.
- Schedule your home inspection. If you don't know a home inspector your Realtor can suggest some home inspectors they have worked with in the past.
- Your Realtor will work closely with you until your home closes. We will be in contact with your financial institution, title company and making sure all the paperwork is prepared and ready for closing.

*The seller normally pays Realtor fees.

HOMES AT
Ohio's Edge
REALTY

166 N. Main Street, Suite B
Rockford, Ohio 45882
419-363-2300

www.OhiosEdgeRealty.com